

# Scientific Games Secures Comprehensive Agreement with Penn National Gaming to Supply Systems, Games and Table Solutions to Tropicana Las Vegas and New Hollywood Casino Jamul-San Diego



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**Scientific Games Corporation** →  
Oct 18, 2016, 07:45 ET

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LAS VEGAS, Oct. 18, 2016 /PRNewswire/ -- Scientific Games Corporation (NASDAQ: SGMS) ("Scientific Games" or the "Company") today announced that it has entered into a comprehensive agreement with Penn National Gaming (NASDAQ: PENN ) ("Penn National") to supply Tropicana Las Vegas and the recently opened Hollywood Casino Jamul-San Diego, a full suite of the Company's transformative systems, games and table product solutions.



The Hollywood Casino Jamul-San Diego opened with 1,731 slot machines and 40 live table games, and the agreement includes placements of the Company's trailblazing new TwinStar(TM) cabinet (pictured here), which supports Bally(TM) and WMS(R) game content, along with a host of other Scientific Games slot platforms and engaging Bally, Barcrest(TM) and WMS game content.

The milestone agreement, which follows an extensive competitive systems selection process, reinforces Scientific Games' position as the industry's leading supplier of value-adding solutions that address casino operators' entire casino floor needs.

As part of the agreement, Scientific Games secured 32 percent of Hollywood Casino Jamul-San Diego's games floor share. The property opened with 1,731 slot machines and 40 live table games, and the agreement includes placements of the Company's trailblazing new *TwinStar*<sup>™</sup> cabinet, which supports *Bally*<sup>™</sup> and *WMS*<sup>®</sup> game content, along with a host of other Scientific Games slot platforms and engaging *Bally*, *Barcrest*<sup>™</sup> and *WMS* game content.

Hollywood Casino Jamul-San Diego, developed and managed by Penn National Gaming on behalf of the Jamul Indian Village, opened on Monday, October 10, 2016 on the tribe's reservation in San Diego County, just 20 miles east of downtown San Diego.

Tropicana Las Vegas, which was acquired by Penn National in August 2015, has integrated Scientific Games' latest system solutions as part of its comprehensive reconfiguration and upgrading of the iconic Las Vegas Strip property's gaming floor. With the addition of Tropicana

Las Vegas and Hollywood Casino Jamul-San Diego, Scientific Games now provides its comprehensive systems solutions suite to 15 Penn National Gaming casino operations across the United States.

Scientific Games Chief Executive Officer and President Kevin Sheehan said, "We value our long standing partnership with Penn National Gaming and are pleased that they awarded us a significant share of games, platforms and table solutions for Jamul, as well as our systems business for both Jamul and Tropicana. We look forward to helping operations drive revenue, efficiencies and increased player excitement."

Penn National Gaming selected the *Bally ACSC* customer-driven slot monitoring, marketing and casino accounting system to capitalize on the power and reliability of its advanced new features, which includes multi-point bucket loyalty programs, patron choice promotion offers, patron card expiration enhancements, self-pay jackpots, local vs. tourist reinvestment strategies, and many more applications.

The ACSC system will connect 750 slot machines at Tropicana Las Vegas and 1,731 slot machines at Hollywood Casino Jamul-San Diego through high-speed networked floors and utilize the *Bally iVIEW® Display Manager ("DM")* on-device messaging technology to drive player communications, marketing and *Elite Bonusing Suite™* promotions floorwide, creating more excitement and ways to win. The *Elite Bonusing Suite* features 12 different applications to amp up promotions and player-loyalty programs, including *DM Tournaments*, *Dynamic Random Bonusing™*, *Video Poker Bonusing™* and Virtual Racing.

With the inclusion of these properties, Scientific Games' total under-contract *iVIEW DM* installations have reached more than 74,000 units worldwide, and there are more than 252,000 gaming machines using the *iVIEW* network globally.

Scientific Games is also providing its *TableView™* real-time table rating and player-tracking system to Tropicana Las Vegas and Hollywood Casino Jamul-San Diego, replacing the manual rating process previously used at Tropicana Las Vegas with touch-screen automation.

*TableView* is fully integrated with the core ACSC system, providing a seamless view of the player and secure, instant access to table ratings and financial accounting data. Scientific Games' *TableView* system is installed on nearly 10,000 table games across the globe.

Another highlight of this integrated new contract is Penn National's investment in Scientific Games platforms and game content. Hollywood Casino Jamul-San Diego opened with 518 Scientific Games cabinets for a total of 13 different Scientific Games platforms, including the new *TwinStar* premium for-sale dual-screen cabinet as well as the high-performing *Pro Wave*® and the *BLADE*™ stepper, among others. Tropicana Las Vegas has also invested in *TwinStar*, *Pro Wave*, *BLADE* stepper, and *BLADE S32* units to refresh their casino floor on the Las Vegas Strip.

Scientific Games' newest games at Hollywood Casino Jamul-San Diego and Tropicana Las Vegas include a variety of exciting for-sale and premium game titles for the two casinos, including *CIRQUE DU SOLEIL KOOZA*™, *MONTY PYTHON*™ *Killer Bunny*, *PLAYBOY*™ *Don't Stop the Party*, *PLAYBOY*™ *Midnight Diamonds*®, *THE WIZARD OF OZ*™ *Not In Kansas Anymore*, *TITANIC*™ *Heart of the Ocean*, *WONDER WOMAN*™ *Gold*, *Fu Dao Le*®, *Cash'M if You Can!*®, *Quick Hit Jungle*™, *Zeus*®, *Kronos*®, *Goldfish Deluxe*™, *Bier Haus On Tap*™, *Dancing In Rio*®, *Hot Hot 8*®, *Quick Hit Volcano*™, *Guardian of the North*®, *Super Quick Hit*™ *PLAYBOY*™ *Sunset Sapphires*™, *Green Machine*™, *5 Treasures*®, *88 Fortunes*®, *Dragon Spin*™, and a number of other engaging game themes.

From its table products suite, Scientific Games is providing Hollywood Casino Jamul-San Diego and Tropicana Las Vegas a number of its high-performing proprietary *Shuffle Master*™ table games including *Three Card Poker*™, *Fortune Pai Gow Poker*®, *Ultimate Texas Hold 'em*®, *Dragon Bonus*® *Baccarat*, *Mississippi Stud*®, and *Let it Ride*®.

Under the broad agreement with Penn National, Scientific Games will also provide its card-shuffling *MD3*® and *iDeal Plus*™ solutions to both properties.

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## **About Scientific Games**

Scientific Games Corporation (NASDAQ: SGMS) is a leading developer of technology-based products and services and associated content for worldwide gaming, lottery and interactive markets. The Company's portfolio includes gaming machines, game content and systems; table games products and shufflers; instant and draw-based lottery games; server-based lottery and gaming systems; sports betting technology; loyalty and rewards programs; and interactive content and services. For more information, please visit [ScientificGames.com](http://ScientificGames.com).

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## Forward-Looking Statements

In this press release, Scientific Games makes "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements describe future expectations, plans, results or strategies and can often be identified by the use of terminology such as "may," "will," "estimate," "intend," "plan," "continue," "believe," "expect," "anticipate," "target," "should," "could," "potential," "opportunity," "goal," or similar terminology. These statements are based upon management's current expectations, assumptions and estimates and are not guarantees of timing, future results or performance. Actual results may differ materially from those contemplated in these statements due to a variety of risks and uncertainties and other factors, including, among other things: competition; U.S. and international economic and industry conditions, including declines in or slow growth of gross gaming revenues or lottery retail sales, reductions in or constraints on capital spending by gaming or lottery operators and bankruptcies of, or credit risk relating to, customers; limited growth from new gaming jurisdictions, declines in the replacement cycle of existing gaming machines and slow addition of casinos in existing jurisdictions; ownership changes and consolidation in the gaming industry, including by casino operators; opposition to legalized gaming or the expansion thereof; inability to adapt to, and offer products that keep pace with, evolving technology; inability to develop successful gaming concepts and content; laws and government regulations, including those relating to gaming licenses and environmental laws; inability to identify and capitalize on trends and changes in the gaming, lottery and interactive industries; dependence upon key providers in our social gaming business; inability to retain or renew, or unfavorable revisions of, existing contracts, and the inability to enter into new contracts; level of our indebtedness, higher interest rates, availability or adequacy of cash flows and liquidity to satisfy indebtedness, other obligations or future cash needs; inability to reduce or refinance our indebtedness; restrictions and covenants in our debt agreements, including those that could result in acceleration of the maturity of our indebtedness; protection of our intellectual property, inability to license third party intellectual property, and the intellectual property rights of others; security and integrity of our software and systems and reliance on or failures in our information technology systems; natural events that disrupt our operations or those of our customers, suppliers or regulators; inability to benefit from, and risks associated with, strategic equity investments and relationships, including (i) the inability of our joint venture to realize the anticipated benefits under its private management agreement with the Illinois lottery or from the disentanglement services performed in connection with the termination thereof, (ii) the inability of our joint venture to meet the net income targets or other requirements under its agreement to provide marketing and sales services to the New Jersey Lottery or otherwise to realize the anticipated benefits under such agreement and (iii)

failure to realize the anticipated benefits related to the award to our consortium of an instant lottery game concession in Greece; failure to achieve the intended benefits of the Bally acquisition or the WMS acquisition, other recent acquisitions, or future acquisitions, including due to the inability to successfully integrate such acquisitions or realize synergies in the anticipated amounts or within the contemplated time frames or cost expectations, or at all; disruption of our current plans and operations in connection with our recent acquisitions (including in connection with the integration of Bally and WMS), including departure of key personnel or inability to recruit additional qualified personnel or maintain relationships with customers, suppliers or other third parties; incurrence of employee termination or restructuring costs, and impairment or asset write-down charges; changes in estimates or judgments related to our impairment analysis of goodwill or other intangible assets; implementation of complex revenue recognition standards; fluctuations in our results due to seasonality and other factors; dependence on suppliers and manufacturers; risks relating to foreign operations, including fluctuations in foreign currency exchange rates (including those fluctuations related to the affirmative vote in the U.K. to withdraw from the EU), restrictions on the payment of dividends from earnings, restrictions on the import of products and financial instability, including the potential impact to our business resulting from the affirmative vote in the U.K. to withdraw from the EU and the potential impact to our instant lottery game concession or VLT lease arrangements resulting from the recent economic and political conditions in Greece; dependence on our key employees; litigation and other liabilities relating to our business, including litigation and liabilities relating to our contracts and licenses, our products and systems, our employees (including labor disputes), intellectual property and our strategic relationships; influence of certain stockholders; and stock price volatility.

Additional information regarding risks, uncertainties and other factors that could cause actual results to differ materially from those contemplated in forward-looking statements is included from time to time in our filings with the SEC, including the Company's current reports on Form 8-K, quarterly reports on Form 10-Q and its latest annual report on Form 10-K filed with the SEC on February 29, 2016 (including under the headings "Forward Looking Statements" and "Risk Factors"). Forward-looking statements speak only as of the date they are made and, except for Scientific Games' ongoing obligations under the U.S. federal securities laws, Scientific Games undertakes no obligation to publicly update any forward-looking statements whether as a result of new information, future events or otherwise.

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